#### MEMORANDUM

August 27, 2007 AMV 2007-2008/M022 AMV 305-995-1436

TO:

Ms. Patricia A. Freeman, Director

Division of Business Development and Assistance

FROM:

Allen M. Vann, Chief Auditor

Office of Management and Compliance Audits

BY:

Trevor L. Williams, Assistant Chief Auditor

Operational and Performance Audits

SUBJECT: REVIEW OF M/WBE PROGRAM ANNUAL EXPENDITURE REPORTS

FOR THE FISCAL YEARS ENDED JUNE 30, 2005 AND JUNE 30, 2006

Pursuant to School Board Rule 6Gx13-3G-1.02, we have reviewed the attached Minority/Women Business Enterprise (M/WBE) Program Annual Expenditure Reports prepared by your office for fiscal years ended June 30, 2005 and June 30, 2006, and the supporting documentation that was used to prepare the reports. The objective of our review was to determine whether the M/WBE Program Annual Expenditure Reports were properly compiled and adequately supported. Our review was conducted in accordance with generally accepted government auditing standards applicable to attestation engagements contained in Government Auditing Standards issued by the Comptroller General of the United States of America. Our review and assessment of applicable internal controls was limited to the systems and processes used in preparing the M/WBE Program Annual Expenditure Reports for the purpose of obtaining an understanding of the process. Accordingly, we are not reporting on internal controls.

This review is not a detailed audit and is intended to provide limited assurance that the expenditure data was properly compiled and reported. Therefore, we do not provide assurance on the accuracy of the expenditures reported in the M/WBE Program Annual Expenditure Reports. However, reclassifications of previously reported FY2003-04 expenditures within certain M/WBE categories were noted. Please note that we did not reconcile the M/WBE Expenditure Reports to the District's Annual Financial Reports, because it is beyond the scope of this review. We did not review the financial records of contractors (general contractors, consultants, vendors, etc.) that inform the Division of their expenditures to subcontractors. Additionally, we did not review how the M/WBE assistance levels, which are submitted to the Board under separate cover, are determined.

Our review concluded that nothing came to our attention that indicates that the Minority/Women Business Enterprise Program Annual Expenditure Reports for the fiscal years ended June 30, 2005 and June 30, 2006 were not properly compiled and reported in all material respects. If you have any questions, please do not hesitate to contact this office.

AMV:TLW:la Attachment

cc: School Board Members

School Board Audit Committee

Dr. Rudolph F. Crew Ms. Carolyn Spaht Ms. Ofelia San Pedro Dr. Rose Barefield-Cox

#### M/WBE AND RELATED SERVICES

MEMORANDUM

August 20, 2007 RBC-0082-07 (Replaces RBC-0081-07) RBC-995-2881

TO:

Mr. Allen M. Vann

Office of Management and Compliance Audits

FROM:

Rose Barefield-Cox, J.D., Administrative Director

SUBJECT:

UPDATED MINORITY/WOMEN BUSINESS ENTERPRISE

PROGRAM ANNUAL EXPENDITURE REPORTS FOR FISCAL

**YEARS ENDED JUNE 30, 2005 AND JUNE 30, 2006** 

Please find attached the updated M/WBE Annual Expenditure Reports for the Fiscal Years ended June 30, 2005 and June 30, 2006. Thank you for your assistance in this matter and if you have questions, or need any additional information regarding the reports, please do not hesitate to contact me, Ms. Patricia Freeman, at (305) 995-2434, or Mr. Darrlyn Choate, at (305) 995-1455.

**RBC:DGC** 

#### Attachments

cc:

Ms. Ofelia San Pedro

Mr. Julio Miranda

Ms. Patricia Freeman

Mr. Ivo Gomez

Mr. Darrlyn Choate

#### PROGRAM OVERVIEW

The Minority/Women Business Enterprise (M/WBE) Program was established by The School Board of Miami-Dade County, Florida (School Board) in 1985. The program is administered by the Division of Business Development and Assistance (Division) through the Office of M/WBE and Related Services. The District certifies businesses as Minority/Women Business Enterprises that are at least fifty-one (51) percent owned and controlled by an African American, Hispanic, or Woman. The primary purpose of the Division is to ensure that there is no discrimination in the award of contracts for District goods and services. To this end, the Division is responsible for ensuring that M/WBEs have every opportunity to participate in the award and performance of School Board contracts. The School Board has expended over \$2.50 billion or 23.35 percent of all non-salaried expenditures, excluding payments for utilities and contributions to the Florida Retirement System, with M/WBEs since the inception of the M/WBE Program.

### ANNUAL EXPENDITURE OVERVIEW

The Minority/Women Business Enterprise Program Annual Expenditure Report for the Fiscal Year that ended June 30, 2006, delineates expenditures with certified African American, Hispanic, and Women owned businesses. The expenditure baseline for the report consists of all non-salaried expenditures, excluding payments for utilities and contributions to the Florida Retirement System. Expenditures are reported by major industry category for construction and procurement. District expenditures totaled \$1.02 billion during Fiscal Year 2005-2006 which were \$312.67 million or 44.06 percent more than the previous fiscal year. Approximately 243 certified M/WBEs (primes, subcontractors, and subconsultants) were paid \$228.99 million or 22.40 percent of the total expenditures for goods and services. This amount represents an increase of \$93.92 million or 69.54 percent more than the previous fiscal year. Exhibit "A" depicts a breakdown of payments to all minority groups.

The following table presents a comparison of "M/WBE" to "Total" expenditures for the fiscal years 2005-2006 and 2004-2005.

# Comparison of M/WBE and Baseline Expenditures

	FY 200	5-20	006 Expenditure	S	FY 2004	-20	05 Expenditure	es
	Total		M/WBE	%	Total		M/WBE	%
Construction	\$ 564,826,642	\$	210,747,554	37.31%	\$ 284,425,983	\$	116,120,804	40.83%
Procurement	 457,550,241		18,238,245	3.99%	 425,279,587	_	18,943,697	4.45%
	\$ 1,022,376,883	\$	228,985,799	22.40%	\$ 709,705,570	\$	135,064,501	19.03%

#### CONSTRUCTION EXPENDITURE HIGHLIGHTS

#### Hard Construction Services Expenditure Highlights

The construction expenditures that are reported in this section are for "hard construction" services. Architectural, engineering, and other design related service expenditures are reported in the following section. M/WBEs were paid \$190.93 million or 37.28 percent of the total hard construction expenditures of \$512.15 million. Specifically, payments to Hispanic businesses totaled \$161.26 million, payments to African American businesses totaled \$18.91 million, and payments to Women businesses totaled \$10.76 million. The aforementioned payments reflect increases from the previous fiscal year of \$4.38 million or 30.14 percent for African American, \$82.37 million or 104.41 percent for Hispanic, and \$1.08 million or 11.12 percent for Women businesses. Overall, construction expenditures to M/WBEs increased by \$87.83 million or 85.18 percent.

### Architectural and Engineering (A/E) Services Expenditure Highlights

M/WBEs received \$19.81 million, or 37.61 percent of the total payments of \$52.68 million for architectural and engineering services. Overall, A/E services expenditures with M/WBEs increased by \$6.80 million or 52.24 percent. Hispanic businesses were paid \$14.87 million, African American businesses were paid \$2.30 million, and Women businesses received \$2.65 million. All minority groups experienced an increase from the previous fiscal year. African American businesses received an increase of \$1.10 million or 91.23 percent, Hispanic business increased by \$4.74 million or 46.77 percent, and Women increased by \$964,567 million or 57.34 percent. A/E expenditures are typically included in payments that are reported for construction, unless indicated, otherwise. Exhibit "A" depicts payments to each minority group in the areas of construction, architectural and engineering services, and procurement.

#### PROCUREMENT EXPENDITURE HIGHLIGHTS

Payments to M/WBEs totaled \$18.24 million or 3.99 percent of total expenditures of \$457.55 million for procurement related goods and services. The payments to M/WBEs represents a decrease of \$705,452 or 3.72 percent from the previous fiscal year. African American businesses were paid \$5.53 million, Hispanic businesses were paid \$8.26 million, and Women businesses were paid \$4.45 million. Expenditures reflected an increase of \$2.10 million or 61.21 percent for African American businesses, an increase of \$1,331 or .03 percent for Women, and a decrease of \$2.81 million of 25.35 percent for Hispanic businesses. Exhibit "B" depicts expenditures to all women owned businesses for each of the major contracting areas.

#### CONCLUSION

During the 2005-2006 fiscal year, payments to M/WBEs for construction and procurement services, increased by \$93.92 million or 69.54 percent. Specifically, payments to African American businesses increased \$7.58 million or 39.53 percent, Hispanic businesses increased \$84.30 million or 84.23 percent, and payments to Women businesses increased \$2.04 million or 12.92 percent.

Since the inception of the M/WBE Program, the District has expended over \$2.50 billion or 23.35 percent, of the overall expenditure total of \$10.71 billion, for goods and services with certified minority and women owned businesses. See Exhibit "C" for a cumulative breakdown of payments to all contractors and vendors, including minority groups, in all areas.

#### **GLOSSARY OF TERMS**

African American unless otherwise specified, includes African American women.

Expenditure base the District's total non-salary expenditures, minus payments for utilities and contributions to the Florida Retirement System.

Hispanic unless otherwise specified, includes Hispanic women.

Minority a person who is a citizen or lawful permanent resident of the United States, and who is classified as follows:

- an African American, a person having origins in any of the Black racial groups of Africa;
- a Hispanic, a person of Spanish or Portuguese culture, including, but not limited to persons, with origins in Mexico, South America, Central America, or the Caribbean Islands, regardless of race; or
- a Woman.

M/WBE a com

a company that is at least fifty-one (51) percent owned and controlled by an African American, Hispanic, or Woman and has

been certified as such by the Division of Business Development and Assistance.

Prime contractor

Consultant a business entity that directly provides goods and services to the

District.

Sub contractor

Consultant a business that indirectly provides goods and or services to the

District through a prime contractor/consultant.

Women unless otherwise specified, refers to non-Hispanic White women.

For the Fiscal Year ended June 30, 2006 (with comparative totals for the Fiscal Year ended June 30, 2005)

### **Program Expenditures by Contracting Areas**

### Exhibit A

					To	otals	
<del>-</del>		Primes		Subs	2005-2006		2004-2005
CONTRACTORS*  African American  Hispanic  Women**	\$	3,958,674 136,232,336 3,999,391	\$	14,954,811 25,028,552 6,760,964	\$ 18,913,485 161,260,888 10,760,355	\$	14,533,711 78,889,459 9,683,544
Total	\$	144,190,401	\$	46,744,327	\$ 190,934,728	\$	103,106,714
A/E African American Hispanic Women**		2,124,687 14,112,266 2,449,710	<b>SERVICIONIS</b>	174,391 754,610 197,162	\$ 2,299,078 14,866,876 2,646,872	\$	1,202,272 10,129,513 1,682,305
Total	\$	18,686,663	\$	1,126,163	\$ 19,812,826	\$.	13,014,090
PROCUREMENT African American Hispanic Women**	\$	5,477,276 7,996,844 4,448,785	\$	49,425 265,915	\$ 5,526,701 8,262,759 4,448,785	\$	3,428,208 11,068,035 4,447,454
Total	\$	17,922,905	\$	315,340	\$ 18,238,245	\$	18,943,697
ALL CATEGORIES  African American  Hispanic  Women**	\$	11,560,637 158,341,446 10,897,886	\$	15,178,627 26,049,077 6,958,126	\$ 26,739,264 184,390,523 17,856,012	\$	19,164,191 100,087,007 15,813,303
Total	_\$	180,799,969	\$	48,185,830	\$ 228,985,799	\$	135,064,501

<sup>\*</sup> Contractors do not include A/E.

<sup>\*\*</sup> Women do not include expenditures with African American or Hispanic women

For the Fiscal Year ended June 30, 2006 (with comparative totals for the Fiscal Year ended June 30, 2005)

## **Program Expenditures to All Women**

Exhibit B

				To	otals	
	Primes	Subs	2	005-2006	2	2004-2005
CONTRACTORS * African American Hispanic Women**	\$ 68,703 2,117,000 3,999,391	\$ 2,942,887 20,111,225 6,760,964	\$	3,011,590 22,228,225 10,760,355	\$	2,515,788 14,485,836 9,683,544
Total	\$ 6,185,094	\$ 29,815,076	\$	36,000,170	\$	26,685,168
A/E African American Hispanic Women**	\$ 298,064 2,874,061 2,449,710	\$ - 328,043 197,162	\$	298,064 3,202,104 2,646,872	\$	126,690 2,059,082 1,682,305
Total	\$ 5,621,835	\$ 525,205	\$	6,147,040	\$	3,868,077
PROCUREMENT African American Hispanic Women**	\$ 1,089,563 1,192,882 4,448,785	\$ - 189,383	\$	1,089,563 1,382,265 4,448,785	\$	1,143,649 2,017,822 4,447,454
Total	\$ 6,731,230	\$ 189,383	\$	6,920,613	\$	7,608,925
ALL CATEGORIES  African Americans  Hispanic  Women**	\$ 1,456,330 6,183,943 10,897,886	\$ 2,942,887 20,628,651 6,958,126	\$	4,399,217 26,812,594 17,856,012	\$ \$	3,786,127 18,562,740 15,813,303
Total	\$ 18,538,159	\$ 30,529,664	\$	49,067,823	\$	38,162,170

<sup>\*</sup> Contractors do not include A/E.

<sup>\*\*</sup> Women do not include expenditures with African American or Hispanic women

For the Fiscal Year ended June 30, 2006

#### **Cumulative Program Expenditures**

Exhibit C

#### Construction

	Amcan											
Fiscal Year	American	Hispanic		Women		Other		Total	Non Minority	To	tal Expenditures	% of Total
86-87	\$ 14,440,808	\$ 7,775,422	\$	479,879	\$	-	\$	22,696,109	\$ 72,467,944	\$	95,164,053	23.85%
87-88	15,903,205	19,666,429		300,119		-		35,869,753	74,728,969		110,598,722	32.43%
88-89	19,795,549	29,446,646		2,755,353		179,161		52,176,709	104,590,536		156,767,245	33.28%
89-90	17,862,586	37,166,867		4,408,270		57,198		59,494,921	137,951,074		197,445,995	30.13%
90-91	15,239,739	62,480,267		6,770,659		86,019		84,576,684	145,460,062		230,036,746	36.77%
91-92	21,755,285	64,555,501		9,803,289		507,522		96,621,597	135,803,128		232,424,725	41.57%
92-93	17,381,182	47,972,465		8,362,258		158,434		73,874,339	51,805,057		125,679,396	58.78%
93-94	16,192,056	62,700,089		11,409,855		291,966		90,593,966	131,443,915		222,037,881	40.80%
94-95	55,822,373	98,508,098		14,619,430		477,209		169,427,110	96,828,152		266,255,262	63.63%
95-96	64,481,526	121,287,935		17,427,746		263,921		203,461,128	119,925,832		323,386,960	62.92%
96-97	47,602,857	102,288,364		11,620,478		66,622		161,578,321	131,394,074		292,972,395	55.15%
97-98	25,850,649	86,720,234		12,941,923		32,986		125,545,792	85,625,628		211,171,420	59.45%
98-99	18,416,073	70,585,885		10,948,457		25,240		99,975,655	68,333,881		168,309,536	59.40%
99-00	10,036,096	73,530,848		13,312,348				96,879,292	110,584,201		207,463,493	46.70%
00-01	13,672,796	66,376,662		16,586,712		-		96,636,170	118,374,292		215,010,462	44.94%
01-02	14,370,136	55,922,967		14,812,799		-		85,105,902	148,103,399		233,209,301	36.49%
02-03	17,875,695	43,391,015		13,406,230		-		74,672,940	121,658,946		196,331,886	38.03%
03-04	10,194,149	43,022,453		9,908,562				63,125,164	140,608,334		203,733,498	30.98%
04-05	15,735,983	89,018,972		11,365,849		-		116,120,804	168,305,179		284,425,983	40.83%
05-06	21,212,563	176,127,764		13,407,227	_	<u>.</u>		210,747,554	354,079,088		564,826,642	37.31%
- Totals	\$ 453,841,306	\$ 1,358,544,883	\$	204,647,443	\$	2,146,278	\$	2,019,179,910	\$ 2,518,071,691	\$	4,537,251,601	44.50%
% to Total	10.00%	 29.94%	-	4.51%	-	0.05%	-	44.50%	 55.50%	******	100.00%	

#### **Procurement**

	African										
Fiscal Year	American	Hispanic	Women		Other	Total		Non Minority	<u>To</u>	tal Expenditures	% of Total
86-87	\$ 557,293	\$ 2,525,565	\$ 2,639,436	\$	50,974	\$ 5,773,268	\$	162,402,218	\$	168,175,486	3.43%
87-88	2,260,183	6,554,112	4,121,598		118,546	13,054,439		182,833,998		195,888,437	6.66%
88-89	2,707,564	7,985,050	5,165,703		123,715	15,982,032		204,161,533		220,143,565	7.26%
89-90	2,784,560	10,521,955	5,824,231		179,032	19,309,778		252,723,818		272,033,596	7.10%
90-91	2,642,622	12,775,442	9,132,078		80,020	24,630,162		262,305,951		286,936,113	8.58%
91-92	2,660,139	12,643,546	10,332,408		209,663	25,845,756		255,623,235		281,468,991	9.18%
92-93	3,601,821	15,605,828	5,112,321		30,694	24,350,664		219,702,788		244,053,452	9.98%
93-94	4,548,105	20,175,308	6,706,078		63,918	31,493,409		191,239,930		222,733,339	14.14%
94-95	5,321,167	20,222,468	5,737,781		78,839	31,360,255		244,068,531		275,428,786	11.39%
95-96	5,606,272	21,138,990	5,692,102		43,622	32,480,986		256,794,933		289,275,919	11.23%
96-97	7,999,345	23,127,193	5,780,613		25,495	36,932,646		282,097,612		319,030,258	11.58%
97-98	8,432,926	21,509,038	7,852,493		831	37,795,288		259,307,856		297,103,144	12.72%
98-99	7,702,916	17,836,402	10,469,066		469	36,008,853		291,422,353		327,431,206	11.00%
99-00	6,256,847	11,243,263	3,186,650		-	20,686,760		307,842,907		328,529,667	6.30%
00-01	6,312,211	13,269,714	5,476,255		-	25,058,180		365,647,901		390,706,081	6.41%
01-02	6,204,586	12,899,731	5,243,464		-	24,347,781		360,891,803		385,239,584	6.32%
02-03	4,923,172	10,705,133	4,455,971			20,084,276		354,223,250		374,307,526	5.37%
03-04	5,221,948	10,276,900	4,661,261			20,160,109		393,809,670		413,969,779	4.87%
04-05	3,428,208	11,068,035	4,447,454			18,943,697		406,335,890		425,279,587	4.45%
05-06	5,526,701	8,262,759	4,448,785	_		18,238,245		439,311,996		457,550,241	3.99%
Totals	\$ 94,698,586	\$ 270,346,432	\$ 116,485,748	\$	1,005,818	\$ 482,536,584	\$_	5,692,748,173	\$	6,175,284,757	7.81%
% to Total	1.53%	4.38%	1.89%		0.02%	7.81%		92.19%		100.00%	

#### Construction and Procurement

Fiscal	African									
Years	American	Hispanic	Women	Other	Total	Non Minority	I	otal Expenditures	% of Total	
86-87	\$ 14,998,101	\$ 10,300,987	\$ 3,119,315	\$ 50,974	\$ 28,469,377	\$ 234,870,162	\$	263,339,539	10.81%	
87-88	18,163,388	26,220,541	4,421,717	118,546	48,924,192	257,562,967		306,487,159	15.96%	
88-89	22,503,113	37,431,696	7,921,056	302,876	68,158,741	308,752,069		376,910,810	18.08%	
89-90	20,647,146	47,688,822	10,232,501	236,230	78,804,699	390,674,892		469,479,591	16.79%	
90-91	17,882,361	75,255,709	15,902,737	166,039	109,206,846	407,766,013		516,972,859	21.12%	
91-92	24,415,424	77,199,047	20,135,697	717,185	122,467,353	391,426,363		513,893,716	23.83%	
92-93	20,983,003	63,578,293	13,474,579	189,128	98,225,003	271,507,845		369,732,848	26.57%	
93-94	20,740,161	82,875,397	18,115,933	355,884	122,087,375	322,683,845		444,771,220	27.45%	
94-95	61,143,540	118,730,566	20,357,211	556,048	200,787,365	340,896,683		541,684,048	37.07%	
95-96	70,087,798	142,426,925	23,119,848	307,543	235,942,114	376,720,765		612,662,879	38.51%	
96-97	55,602,202	125,415,557	17,401,091	92,117	198,510,967	413,491,686		612,002,653	32.44%	
97-98	34,283,575	108,229,272	20,794,416	33,817	163,341,080	344,933,484		508,274,564	32.14%	
98-99	26,118,989	88,422,287	21,417,523	25,709	135,984,508	359,756,234		495,740,742	27.43%	
99-00	16,292,943	84,774,111	16,498,998	-	117,566,052	418,427,108		535,993,160	21.93%	
00-01	19,985,007	79,646,376	22,062,967	-	121,694,350	484,022,193		605,716,543	20.09%	
01-02	20,574,722	68,822,698	20,056,263		109,453,683	508,995,202		618,448,885	17.70%	
02-03	22,798,867	54,096,148	17,862,201	-	94,757,216	475,882,196		570,639,412	16.61%	
03-04	15,416,097	53,299,353	14,569,823	0	83,285,273	534,418,004		617,703,277	13.48%	
04-05	19,164,191	100,087,007	15,813,303	0	135,064,501	574,641,069		709,705,570	19.03%	
05-06	26,739,264	184,390,523	17,856,012	<u>o</u>	228,985,799	793,391,084		1,022,376,883	22.40%	
Totals	\$ 548,539,892	\$ 1,628,891,315	\$ 321,133,191	\$ 3,152,096	\$ 2,501,716,494	\$ 8,210,819,864	\$	10,712,536,358	23.35%	
% to Total	5 12%	15 21%	 3.00%	 0.03%	 23.35%	 76 65%		100.00%		

#### PROGRAM OVERVIEW

The Minority/Women Business Enterprise (M/WBE) Program was established by The School Board of Miami-Dade County, Florida (School Board) in 1985. The program is administered by the Division of Business Development and Assistance (Division), through the Office of M/WBE and Related Services. The District certifies businesses as Minority/Women Business Enterprises that are at least fifty-one (51) percent owned and controlled by an African American, Hispanic, or Woman. The primary purpose of the Division is to ensure that there is no discrimination in the award of contracts for District goods and services. To this end, the Division is responsible for ensuring that M/WBEs have every opportunity to participate in the award and performance of School Board contracts. The School Board has expended \$2.27 billion or 23.45 percent of all non-salaried expenditures, excluding payments for utilities and contributions to the Florida Retirement System, with M/WBEs since the inception of the M/WBE Program.

#### ANNUAL EXPENDITURE OVERVIEW

The Minority/Women Business Enterprise Program Annual Expenditure Report for the Fiscal Year that ended June 30, 2005, delineates expenditures with certified African American, Hispanic, and Women owned businesses. The expenditure baseline for the report consists of all non-salaried expenditures, excluding payments for utilities and contributions to the Florida Retirement System. Expenditures are reported by the major industry categories of construction and procurement. District expenditures totaled \$709.71 million during Fiscal Year 2004-2005 which were \$92.00 million or 14.89 percent more than the previous fiscal year. Approximately 268 certified M/WBEs (primes, subcontractors, and subconsultants) were paid \$135.06 million or 19.03 percent of the total expenditures for goods and services. This amount represents an increase of \$51.78 million or 62.17 percent from the previous fiscal year. Exhibit "A" depicts a breakdown of payments to all minority groups.

The following table presents a comparison of "M/WBE" to "Total" expenditures for the fiscal years 2004-2005 and 2003-2004.

### Comparison of M/WBE and Baseline Expenditures

	FY 200	4-20	005 Expenditure	es		FY 20	03-2	2004 Expenditi	ıres
							MWBE %		
	 Total		MWBE	of Total		Total		M/WBE	of Total
Construction	\$ 284,425,983	\$	116,120,804	40.83%	\$	203,733,498	\$	63,125,164	30.98%
Procurement	 425,279,587		18,943,697	4.45%		413,969,779		20,160,109	4.87%
Total	\$ 709,705,570	\$	135,064,501	19.03%	\$	617,703,277	\$	83,285,273	13.48%

#### CONSTRUCTION EXPENDITURE HIGHLIGHTS

#### Hard Construction Services Expenditure Highlights

The construction expenditures that are reported in this section are for "hard construction" services. Architectural, engineering, and other design related service expenditures are reported in the Architectural and Engineering Services Expenditure Highlights section. M/WBEs were paid \$103.11 million or 40.10 percent of the total hard construction expenditures of \$257.14 million. Specifically, payments to Hispanic businesses totaled \$78.89 million, payments to African American businesses totaled \$14.53 million, and payments to Women businesses totaled \$9.68 million. The aforementioned payments reflect increases from the previous fiscal year of \$4.89 million or 50.70 percent for African American, \$41.91 million or 113.32 percent for Hispanic, and \$2.06 million or 26.95 percent for Women businesses. Overall, construction expenditures to M/WBEs increased by \$48.85 million or 90.04 percent.

### Architectural and Engineering (A/E) Services Expenditure Highlights

M/WBEs received \$13.01 million, or 47.70 percent of the total payments of \$27.28 million for architectural and engineering services. Overall, A/E services expenditures with M/WBEs increased by \$4.14 million or 46.70 percent. African American businesses were paid \$1.20 million, Hispanic businesses were paid \$10.13 million, and Women businesses received \$1.68 million. Although African American and Hispanic business expenditures increased by 118.52 and 67.70 percent, respectively, expenditures to Women businesses decreased by \$598,316 or 26.23 percent. A/E expenditures are typically included in payments that are reported for construction, unless indicated, otherwise. Exhibit "A" depicts payments to each minority group in the areas of construction, architectural and engineering services, and procurement.

#### PROCUREMENT EXPENDITURE HIGHLIGHTS

Payments to M/WBEs totaled \$18.94 million or 4.45 percent of total expenditures of \$425.28 million for procurement related goods and services. The payments to M/WBEs represents a decrease of \$1.22 million or 6.03 percent from the previous fiscal year. African American businesses were paid \$3.43 million, Hispanic businesses were paid \$11.07 million, and Women businesses were paid \$4.45 million. Expenditures reflected an increase of \$791,135 or 7.70 percent for Hispanic businesses while African American and Women businesses experienced decreases of \$1.79 million or 34.35 percent and \$213,807 or 4.59 percent, respectively. Exhibit "B" depicts expenditures to all women owned businesses for each of the major contracting areas.

#### CONCLUSION

During the 2004-2005 fiscal year, payments to M/WBEs for construction and procurement services, increased by \$51.78 million or 62.17 percent. Specifically, payments to African American businesses increased \$3.75 million or 24.31 percent, payments to Hispanic businesses increased \$46.79 million or 87.78 percent, and payments to Women businesses increased \$1.24 million or 8.53 percent.

Since the inception of the M/WBE Program, the District has expended \$2.27 billion or 23.45 percent, of the overall expenditure total of \$9.69 billion, for goods and services with certified minority and women owned businesses. See Exhibit "C" for a cumulative breakdown of payments to all contractors and vendors, including minority groups, in all areas.

#### **GLOSSARY OF TERMS**

African American unless otherwise specified, includes African American women.

Expenditure base the District's total non-salary expenditures, minus payments for utilities and contributions to the Florida Retirement System.

Hispanic unless otherwise specified, includes Hispanic women.

Minority a person who is a citizen or lawful permanent resident of the United States, and who is classified as follows:

- an African American, a person having origins in any of the Black racial groups of Africa;
- a Hispanic, a person of Spanish or Portuguese culture, including, but not limited to persons, with origins in Mexico, South America, Central America, or the Caribbean Islands, regardless of race; or
- a Woman.

MWBE

a company that is at least fifty-one (51) percent owned and controlled by an African American, Hispanic, or Woman and has

been certified as such by the Division of Business Development and Assistance.

Prime contractor

Consultant

a business entity that directly provides goods and services to the

District.

Sub contractor

Consultant

a business that indirectly provides goods and or services to the

District through a prime contractor/consultant.

Women

unless otherwise specified, refers to non-Hispanic White women.

For the Fiscal Year ended June 30, 2005 (with comparative totals for the Fiscal Year ended June 30, 2004)

# **Program Expenditures by Contracting Areas**

Exhibit A

					т	otals	
	-	Primes		Subs	 2004-2005	***********	2003-2004
CONTRACTORS* African American Hispanic Women**	\$	3,455,767 63,550,362 5,224,256	\$	11,077,944 15,339,097 4,459,288	\$ 14,533,711 78,889,459 9,683,544	\$	9,643,966 36,982,149 7,627,941
Total	\$	72,230,385	\$	30,876,329	\$ 103,106,714	\$	54,254,056
A/E							
African American Hispanic Women**	<del> </del>	1,194,297 9,774,444 1,681,045	-	7,975 355,069 1,260	\$ 1,202,272 10,129,513 1,682,305	\$	550,183 6,040,304 2,280,621
Total	\$	12,649,786	\$	364,304	\$ 13,014,090	\$	8,871,108
PROCUREMENT							
African American Hispanic Women**	\$	3,358,008 10,441,479 4,204,595	\$	70,200 626,556 242,859	\$ 3,428,208 11,068,035 4,447,454	\$	5,221,948 10,276,900 4,661,261
Total	\$	18,004,082	\$	939,615	\$ 18,943,697	\$	20,160,109
ALL CATEGORIES							
African American Hispanic Women**	\$	8,008,072 83,766,285 11,109,896	\$	11,156,119 16,320,722 4,703,407	\$ 19,164,191 100,087,007 15,813,303	\$	15,416,097 53,299,353 14,569,823
Total	\$	102,884,253	\$	32,180,248	\$ 135,064,501	\$	83,285,273

<sup>\*</sup> Contractors do not include A/E.

<sup>\*\*</sup> Women do not include expenditures with African American or Hispanic women

For the Fiscal Year ended June 30, 2005 (with comparative totals for the Fiscal Year ended June 30, 2004)

## **Program Expenditures to All Women**

Exhibit B

			τ	otals	
	Primes	 Subs	2004-2005		2003-2004
CONTRACTORS *  African American  Hispanic  Women**	\$ 521,750 2,172,727 5,224,256	\$ 1,994,038 12,313,109 4,459,288	\$ 2,515,788 14,485,836 9,683,544	\$	297,197 5,163,994 7,627,941
Total	\$ 7,918,733	\$ 18,766,435	\$ 26,685,168	\$	13,089,132
A/E					
African American Hispanic Women**	\$ 126,690 1,860,497 1,681,045	\$ 198,585 1,260	\$ 126,690 2,059,082 1,682,305	\$	20,300 1,755,111 2,280,621
Total	\$ 3,668,232	\$ 199,845	\$ 3,868,077	\$	4,056,032
PROCUREMENT					
African American Hispanic Women**	\$ 1,143,649 1,766,163 4,204,595	 251,659 242,859	\$ 1,143,649 2,017,822 4,447,454	\$	928,584 3,273,513 4,661,261
Total	\$ 7,114,407	\$ 494,518	\$ 7,608,925	\$	8,863,358
ALL CATEGORIES					
African Americans	\$ 1,792,089	\$ 1,994,038	\$ 3,786,127	\$	1,246,081
Hispanic Women**	5,799,387 11,109,896	12,763,353 4,703,407	18,562,740 15,813,303	\$	10,192,618 14,569,823
Total	\$ 18,701,372	\$ 19,460,798	\$ 38,162,170	\$	26,008,522

<sup>\*</sup> Contractors do not include A/E.

<sup>\*\*</sup> Women do not include expenditures with African American or Hispanic women

For the Fiscal Year ended June 30, 2005

#### **Cumulative Program Expenditures**

Exhibit C

Con	str	ucti	on
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Fiscal	African								Total	
Year	<u>American</u>	Hispanic	Women		Other	Total		Non Minority	Expenditures	% of Total
86-87	\$ 14,440,808	\$ 7,775,422	\$ 479,879	\$	•	\$ 22,696,109	\$	72,467,944	\$ 95,164,053	23.85%
87-88	15,903,205	19,666,429	300,119		-	35,869,753		74,728,969	110,598,722	32.43%
88-89	19,795,549	29,446,646	2,755,353		179,161	52,176,709		104,590,536	156,767,245	33.28%
89-90	17,862,586	37,166,867	4,408,270		57,198	59,494,921		137,951,074	197,445,995	30.13%
90-91	15,239,739	62,480,267	6,770,659		86,019	84,576,684		145,460,062	230,036,746	36.77%
91-92	21,755,285	64,555,501	9,803,289		507,522	96,621,597		135,803,128	232,424,725	41.57%
92-93	17,381,182	47,972,465	8,362,258		158,434	73,874,339		51,805,057	125,679,396	58.78%
93-94	16,192,056	62,700,089	11,409,855		291,966	90,593,966		131,443,915	222,037,881	40.80%
94-95	55,822,373	98,508,098	14,619,430		477,209	169,427,110		96,828,152	266,255,262	63.63%
95-96	64,481,526	121,287,935	17,427,746		263,921	203,461,128		119,925,832	323,386,960	62.92%
96-97	47,602,857	102,288,364	11,620,478		66,622	161,578,321		131,394,074	292,972,395	55.15%
97-98	25,850,649	86,720,234	12,941,923		32,986	125,545,792		85,625,628	211,171,420	59.45%
98-99	18,416,073	70,585,885	10,948,457		25,240	99,975,655		68,333,881	168,309,536	59.40%
99-00	10,036,096	73,530,848	13,312,348		-	96,879,292		110,584,201	207,463,493	46.70%
00-01	13,672,796	66,376,662	16,586,712		-	96,636,170		118,374,292	215,010,462	44.94%
01-02	14,370,136	55,922,967	14,812,799			85,105,902		148,103,399	233,209,301	36.49%
02-03	17,875,695	43,391,015	13,406,230			74,672,940		121,658,946	196,331,886	38.03%
03-04	10,194,149	43,022,453	9,908,562			63,125,164		140,608,334	203,733,498	30.98%
04-05	15,735,983	89,018,972	11,365,849			116,120,804		168,305,179	284,425,983	40.83%
Totals	\$_432,628,743	\$ 1,182,417,119	\$ 191,240,216	\$	2,146,278	\$ 1,808,432,356	\$ 2	2,163,992,603	\$ 3,972,424,959	45.52%
% to Total	10.89%	29 77%	4.81%	-	0.05%	 45 52%		54 48%	100.00%	

#### Procurement

Fiscal	African							Total	
Year	<u>American</u>	Hispanic	Women	Other	Total		Non Minority	Expenditures	% of Total
86-87	\$ 557,293	\$ 2,525,565	\$ 2,639,436	\$ 50,974	\$ 5,773,268	\$	162,402,218	\$ 168,175,486	3.43%
87-88	2,260,183	6,554,112	4,121,598	118,546	13,054,439		182,833,998	195,888,437	6.66%
88-89	2,707,564	7,985,050	5,165,703	123,715	15,982,032		204,161,533	220,143,565	7.26%
89-90	2,784,560	10,521,955	5,824,231	179,032	19,309,778		252,723,818	272,033,596	7.10%
90-91	2,642,622	12,775,442	9,132,078	80,020	24,630,162		262,305,951	286,936,113	8.58%
91-92	2,660,139	12,643,546	10,332,408	209,663	25,845,756		255,623,235	281,468,991	9.18%
92-93	3,601,821	15,605,828	5,112,321	30,694	24,350,664		219,702,788	244,053,452	9.98%
93-94	4,548,105	20,175,308	6,706,078	63,918	31,493,409		191,239,930	222,733,339	14.14%
94-95	5,321,167	20,222,468	5,737,781	78,839	31,360,255		244,068,531	275,428,786	11.39%
95-96	5,606,272	21,138,990	5,692,102	43,622	32,480,986		256,794,933	289,275,919	11.23%
96-97	7,999,345	23,127,193	5,780,613	25,495	36,932,646		282,097,612	319,030,258	11.58%
97-98	8,432,926	21,509,038	7,852,493	831	37,795,288		259,307,856	297,103,144	12.72%
98-99	7,702,916	17,836,402	10,469,066	469	36,008,853		291,422,353	327,431,206	11.00%
99-00	6,256,847	11,243,263	3,186,650	-	20,686,760		307,842,907	328,529,667	6.30%
00-01	6,312,211	13,269,714	5,476,255	-	25,058,180		365,647,901	390,706,081	6.41%
01-02	6,204,586	12,899,731	5,243,464	-	24,347,781		360,891,803	385,239,584	6.32%
02-03	4,923,172	10,705,133	4,455,971		20,084,276		354,223,250	374,307,526	5.37%
03-04	5,221,948	10,276,900	4,661,261		20,160,109		393,809,670	413,969,779	4.87%
04-05	3,428,208	11,068,035	4,447,454	 	18,943,697		406,335,890	425,279,587	4.45%
-									
Totals	\$ 89,171,885	\$ 262,083,673	\$ 112,036,963	\$ 1,005,818	\$ 464,298,339	\$ 5	,253,436,177	\$ 5,717,734,516	8.12%
% to Total	1.56%	4.58%	1.96%	0.02%	8.12%		91.88%	100.00%	

#### Construction and Procurement

Fiscal		African												Total	
Years		American		Hispanic		Women		Other		Total		Non Minority		Expenditures	% of Total
86-87	s		\$	10.300.987	\$	3.119.315	¢	50.974	\$	28,469,377	\$	234,870,162	\$	263,339,539	10.81%
87-88	•	18.163,388	Ð	26,220,541	φ	4,421,717	a	118,546	J	48,924,192	Þ	257.562.967	Þ	306,487,159	15.96%
88-89		22,503,113		37,431,696		7,921,056		302,876		68,158,741		308,752,069			18.08%
														376,910,810	
89-90		20,647,146		47,688,822		10,232,501		236,230		78,804,699		390,674,892		469,479,591	16.79%
90-91		17,882,361		75,255,709		15,902,737		166,039		109,206,846		407,766,013		516,972,859	21.12%
91-92		24,415,424		77,199,047		20,135,697		717,185		122,467,353		391,426,363		513,893,716	23.83%
92-93		20,983,003		63,578,293		13,474,579		189,128		98,225,003		271,507,845		369,732,848	26.57%
93-94		20,740,161		82,875,397		18,115,933		355,884		122,087,375		322,683,845		444,771,220	27.45%
94-95		61,143,540		118,730,566		20,357,211		556,048		200,787,365		340,896,683		541,684,048	37.07%
95-96		70,087,798		142,426,925		23,119,848		307,543		235,942,114		376,720,765		612,662,879	38.51%
96-97		55,602,202		125,415,557		17,401,091		92,117		198,510,967		413,491,686		612,002,653	32.44%
97-98		34,283,575		108,229,272		20,794,416		33,817		163,341,080		344,933,484		508,274,564	32.14%
98-99		26,118,989		88,422,287		21,417,523		25,709		135,984,508		359,756,234		495,740,742	27.43%
99-00		16,292,943		84,774,111		16,498,998		-		117,566,052		418,427,108		535,993,160	21.93%
00-01		19,985,007		79,646,376		22,062,967		-		121,694,350		484,022,193		605,716,543	20.09%
01-02		20,574,722		68,822,698		20,056,263		-		109,453,683		508,995,202		618,448,885	17.70%
02-03		22,798,867		54,096,148		17,862,201		-		94,757,216		475,882,196		570,639,412	16.61%
03-04		15,416,097		53,299,353		14,569,823		0		83,285,273		534,418,004		617,703,277	13.48%
04-05		19,164,191		100,087,007		15,813,303		<u>0</u>		135,064,501		574,641,069		709,705,570	19.03%
Totals		521,800,628	• -	1444 500 702	•	202 277 170		2 452 006		2 272 720 605		7 447 400 700		0.600.450.476	22 450/
	4		Đ.	,444,500,792	Φ.	303,277,179	\$	3,152,096	\$	2,272,730,695	<b>a</b>	7,417,428,780	<u>\$</u>	9,690,159,475	23.45%
% to Total		5.38%		14.91%		3.13%		0.03%		23.45%		76.55%		100.00%	