MEMORANDUM

IRM-C/2019-2020/M088 January 24, 2020 305 995-1497

TO:

Ms. Maria T. Gonzalez, Chief Auditor

Management and Compliance Audits

FROM:

Iraida R. Mendez-Cartaya, Associate Superintendent

Office of Intergovernmental Affairs, Grants Administration, and Community

Engagement

SUBJECT: FOUNDATION FOR NEW EDUCATION INITIATIVES, INC., FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT FOR THE

YEAR ENDED JUNE 30, 2019

Attached please find a copy of the financial statements and independent auditors' report conducted by Verdeja, De Armas and Trujillo Certified Public Accountants for the Foundation for New Education Initiatives, Inc., for the period of July 1, 2018, through June 30, 2019.

Should you have questions, please contact me at 305 995-1497.

IRM-C:ajo

Attachment

CC:

Ms. Meyme Falcone

FOUNDATION FOR NEW EDUCATION INITIATIVES, INC.

FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

FOR THE YEAR ENDED JUNE 30, 2019

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INDEPENDENT AUDITOR'S REPORT

Board of Directors Foundation for New Education Initiatives, Inc. Miami, Florida

Report on the Financial Statements

We have audited the accompanying financial statements of Foundation for New Education Initiatives, Inc. (the "Foundation") (a nonprofit organization), which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Foundation for New Education Initiatives, Inc. as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated January 16, 2020, on our consideration of Foundation for New Education Initiatives, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Foundation for New Education Initiatives, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Foundation for New Education Initiatives, Inc.'s internal control over financial reporting and compliance.

CERTIFIED PUBLIC ACCOUNTANTS

Veedy-De Annai Trujele

Coral Gables, Florida January 16, 2020

FOUNDATION FOR NEW EDUCATION INITIATIVES, INC. STATEMENT OF FINANCIAL POSITION JUNE 30, 2019

ASSETS

Cash and cash equivalents, partially restricted Accounts receivable, partially restricted TOTAL ASSETS	\$ 2,962,797 268,683 \$ 3,231,480
LIABILITIES AND NET ASSETS	
Liabilities:	
Accounts payable and accrued expenses	234,291
TOTAL LIABILITIES	234,291
Net assets:	
Net assets without donor restrictions	1,272,976
Net assets with donor restrictions	1,724,213
TOTAL NET ASSETS	2,997,189
TOTAL LIABILITIES AND NET ASSETS	\$ 3,231,480

FOUNDATION FOR NEW EDUCATION INITIATIVES, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2019

	Net Assets Without Donor Restrictions		Net Assets With Donor Restrictions		Total
SUPPORT AND REVENUE					
Contributions	\$	939,450	\$	1,330,229	\$ 2,269,679
Local grants		3,668,955		_	3,668,955
Interest income		7,944		_	7,944
In-kind contributions		56,001		_	56,001
Net assets released from restrictions		1,236,752		(1,236,752)	-
TOTAL SUPPORT AND REVENUE		5,909,102		93,477	6,002,579
EXPENSES Program services:					
Youth Programs	\$	4,661,438	\$	_	\$ 4,661,438
District event		71,965		_	71,965
TOTAL PROGRAM SERVICES		4,733,403		-	4,733,403
Supporting services:					
General and Administrative		261,163		_	261,163
Fundraising		529,219		_	529,219
TOTAL SUPPORTING SERVICES		790,382		-	790,382
TOTAL EXPENSES		5,523,785			5,523,785
CHANGE IN NET ASSETS		385,317		93,477	478,794
NET ASSETS, at beginning of year		887,659		1,630,736	 2,518,395
NET ASSETS, at end of year	\$	1,272,976	\$	1,724,213	\$ 2,997,189

The accompanying notes are an integral part of these financial statements.

FOUNDATION FOR NEW EDUCATION INITIATIVES, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2019

		Program S	ervices Supporting Services						
					G	eneral &			
	Prog	ram expenses	Dist	rict Event	Adn	ninistrative	Fu	ndraising	Total
Youth Programs	\$	4,249,443	\$	71,965	\$	68,089	\$	-	\$ 4,389,497
Salaries, taxes & benefits		ĉ ≅ o		(=)		161,148		2=8	161,148
Professional fees		: :		ş -		20,442		· -	20,442
Advertising & promotion		**		-		3,500		7=	3,500
Office/Supplies		139,873		()=)		2,803		1 - 2	142,676
Technology		233,122		-		750		-	233,872
Insurance) = (-		2,181		S:==S	2,181
Licenses and memberships		·		-		2,250			2,250
Special events		39,000		140		-		473,218	512,218
In-kind services		(<u>#</u>)		(5)		-		56,001	56,001
TOTALS	\$	4,661,438	\$	71,965	\$	261,163	\$	529,219	\$ 5,523,785

FOUNDATION FOR NEW EDUCATION INITIATIVES, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2019

CASH FLOW FROM OPERATING ACTIVITIES Change in net assets	\$ 478,794
Adjustments to reconcile change in net assets to net cash used in operating activities:	
Increase in accounts receivable	(217,549)
Decrease in accounts payable and accrued expenses	(116,625)
Decrease in deferred revenue	(1,804,408)
NET CASH USED IN OPERATING ACTIVITIES	(1,659,788)
Net decrease in cash and cash equivalents	(1,659,788)
Cash and cash equivalents, beginning of year	 4,622,585
Cash and cash equivalents, end of year	\$ 2,962,797

NOTE 1 – NATURE OF ACTIVITIES

Foundation for New Education Initiatives, Inc. (the "Foundation"), a not-for-profit corporation, was incorporated under the laws of the state of Florida in April 2008 and began operations on November 24, 2008. The Foundation seeks to enhance student achievement and community engagement in support of educational initiatives of Miami-Dade County Public Schools. The Foundation supports initiatives such as the Summer Youth Internship Program, the Together For Children Program and the Cultural Passport program, equipping needy students and classrooms in poor schools with wireless devices, plus many other valuable programs.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

New Accounting Pronouncement

The Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities. The Foundation has adjusted the presentation of its financial statements accordingly, applying the changes retrospectively to the comparative period presented. The new standard changes the following aspects of the Foundation's financial statements:

- The temporarily restricted and permanently restricted net asset classes have been combined into a single net asset class called net assets with donor restrictions.
- The unrestricted net asset class has been renamed net assets without donor restrictions.
- The financial statements include a new disclosure about liquidity and availability of resources and a statement of functional expenses.

Refer to Note 9 for reclassifications resulting from the implementation of the new accounting pronouncement.

Basis of Accounting

The financial statements have been prepared using the accrual basis of accounting. Under the accrual basis of accounting, revenues are recorded as earned and expenses are recorded at the time liabilities are incurred.

Basis of Presentation

Resources are classified for accounting and reporting purposes into two classes of net assets, according to externally imposed restrictions:

- Net assets without donor restrictions: The portion of the net assets of the Foundation that can be used subject to the broad limits resulting from the nature of the organization, the environment in which it operates, and the purposes specified in its articles of incorporation or bylaws. In some cases, the use of these resources is also subject to limits resulting from contractual agreements with suppliers, creditors, and others entered into by the Foundation in the normal course of business. The Foundation has the greatest ability to choose when using these resources. Net assets without donor restrictions generally result from contributions that are not subject to donor-imposed restrictions. As of June 30, 2019, the Foundation had \$1,272,976 in net assets without donor restrictions.
- Net asset with donor restrictions: The portions of net assets of the Foundation that is subject to either donor-imposed time restrictions or donor-imposed purpose restrictions. These restrictions limit the Foundation's choices when using these resources because the Foundation has a fiduciary responsibility to its donors to follow the donors instructions. Net assets with donor restrictions generally result from donor-restricted contributions. As of June 30, 2019, the Foundation had \$1,724,213 in net assets with donor restrictions.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Program Services/Assets with Donor Restrictions

Program services represent various established programs that meet the Foundation's purpose of fostering improved education and cultural experiences for all students attending Miami-Dade County Public Schools. Funds raised for each of the programs below are restricted until expended for the applicable programs:

Cultural Passport: The Cultural Passport is an education initiative in partnership with Miami- Dade's various arts and cultural institutions, to provide all K-12 students with a different age-appropriate cultural experience each school year. Support is provided for transportation, venue admission fees, curriculum and professional development, and other operational needs.

Summer Youth Internship Program: is a collaboration between Miami-Dade County, The Children's Trust, Miami-Dade County Public Schools, Career Source South Florida, Royal Caribbean Cruise Line, JP Morgan, Chase and the Foundation for New Education Initiatives to provide paid summer internships for youth across the county. The unique structure of the summer internship program included parent, student and employer orientations across the county, online training for interns, training curriculum including weekly assignments, and an online interface called GetMyInterns.org, which was used to match interns with employers. Additionally, all interns and employers were supported with instructional coaches throughout the five-week internship period. This internship program provided a meaningful employment opportunity for Miami-Dade County's youth.

College Tour: Provides support to the College Tour Institute which provides students an opportunity to prepare for college by visiting college campuses.

College Assistance Program (CAP): The College Assistance Program is an advisory program in the Miami Dade County Public Schools. CAP provides full time service in every senior high school. The purpose of the CAP school advisory program is to guide students and their parents through the college admission and financial aid processes. CAP advisors in the schools help students find appropriate post-secondary institutions, apply for admission, and apply for financial aid and scholarships.

Posse Foundation: Through the Posse Foundation, deserving students are awarded four-year, full tuition leadership scholarships by partner universities and colleges in the United States. Students are sent to colleges and universities in a "Posse," a group of ten students. Each Posse acts as a traveling support system to ensure that each Posse scholar succeeds and graduates from college.

Together for Children: An innovative collaboration between government, education, business, law enforcement, and justice entities, along with community-based Foundations, faith-based institutions, individual community members and investment partners. The mission of Together for Children is to leverage resources, experience and ideas to create data driven, neighborhood action plans to prevent youth violence.

Other Programs: Assisting Families in Need: Referrals, monetary, and other types of aid for students and their families in crisis.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions

Revenues are reported as an increase in net assets without restrictions, unless use of the related assets are limited by a donor-imposed purpose or time restriction. Expenses are reported as decreases in net assets without restrictions. Expirations of restrictions recognized on net assets are reported as reclassifications from net assets with restrictions to net assets without restrictions. Restrictions on gifts to acquire long lived assets are considered met in the period in which the assets are acquired or placed into service.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

For the purpose of reporting cash flows, the Foundation considers all highly liquid financial instruments with maturity of three months or less to be cash equivalents.

Accounts Receivable

Accounts receivable consist primarily of amounts owed to the Foundation for program expenses. Accounts receivable are stated at the amount management expects to collect from outstanding balances and contractual agreements. Management provides for probable uncollectible amounts through adjustments to valuation allowances based on its assessment of the current status of individual receivables. Balances still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance. The Foundation does not believe they need an allowance for uncollectible accounts receivable as of June 30, 2019.

Concentration of Credit Risk

Cash and cash equivalents are exposed to credit risks. The Foundation maintains its cash and cash equivalents in bank deposit accounts that, at times, may exceed federally insured limits. To minimize risk, the Foundation's cash accounts are placed with high credit quality financial institutions. The Foundation regularly evaluates its depository arrangements.

Income Taxes

The Foundation is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code and therefore, has made no provision for federal income taxes in the accompanying financial statements. In addition, the Foundation qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an Foundation other than a private foundation under Section 509(a)(2).

There are no reserves held for uncertain tax positions at June 30, 2019. Tax years that are open under the statute of limitations remain subject to examination by the IRS.

In-Kind Contributions

In-kind contributions of student transportation, venue admission fees, curriculum and professional development, and other operational needs as well as donated personnel related costs received from Miami-Dade County Public Schools and donated professional services from third parties are properly included in the accompanying statement of activities at their estimated fair market values at the date of receipt. In-kind contributions for the year ended June 30, 2019 was \$56,001. This amount is included in management and general under supporting services in the statement of activities.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Subsequent Events

The Foundation has evaluated subsequent events through January 16, 2020, which is the date the financial statements were available to be issued.

NOTE 3 – ACCOUNTS RECEIVABLE

Accounts receivable as of June 30, 2019 consists of the following:

Miami Dade County	\$ 127,325
Other receivables	 141,358
	\$ 268,683

NOTE 4 – ACCOUNTS PAYABLE AND ACCRUED EXPENSES

Accounts Payable and accrued expenses as of June 30, 2019 consists of the following:

The School Board of Miami Dade County	\$ 73,900
Other trade accounts payable	 160,391
	\$ 234,291

NOTE 5 – RELATED PARTIES

The recipients of the services offered by the Foundation are primarily students enrolled in Miami-Dade County Public Schools and their families. During fiscal year 2019, the Foundation expended approximately \$4,695,000 with the District and certain schools in the District for college assistance programs, scholarships for students, after school and summer youth programs and teacher incentives. There is \$73,900 due to the School Board of Miami Dade County at June 30, 2019. This amount is included in accounts payable. The Chair of the School Board and Superintendent serve on the Board of Directors of the Foundation. Additionally, the Foundation's financial statements are included in the financial statements of the School Board.

NOTE 6 – CONCENTRATIONS

Approximately 62% of the Foundation's support for the year ended June 30, 2019, came from Miami-Dade County grants.

NOTE 7 –NET ASSETS WITH RESTRICTIONS

The balance in the net assets with restrictions at June 30, 2019, was \$1,724,213 and the assets are held in cash of \$1,596,888 and accounts receivable of \$127,325 in the Statement of Financial Position. The majority of these funds are for the King Carter Academy and for needy families.

NOTE 8 – FAIR VALUE MEASUREMENTS

The Foundation classified its investments as of June 30, 2019, based upon an established fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs have the lowest priority. The Foundation uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Foundation measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs are used only when Level 1 or Level 2 inputs were not available. The three-level valuation hierarchy is established for the measurement and disclosure of fair value. The valuation hierarchy is based upon the transparency of inputs used to measure fair value. The three levels are as follows:

NOTE 8 – FAIR VALUE MEASUREMENTS (Continued)

 $\underline{\text{Level 1}}$ – Inputs are quoted prices (unadjusted) in active markets for identical investments that the entity has the ability to access at the measurement date.

<u>Level 2</u> – Quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, or inputs that are observable, either directly or indirectly, for substantially the full term of the assets or liability.

<u>Level 3</u> – Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (that is, the inputs are supported by little or no market activity).

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2019.

<u>Money Market</u> – consists of negotiable certificates of deposit (CDs), government securities, and commercial paper that offer higher yields than are generally found in savings accounts. Such amounts are included in cash and cash equivalents.

		Fair Value Measurements Using:				
		Quoted Prices in	Quoted Prices in Significant Other			
		Active Markets for	Observable	Unobservable		
		Identical Assets	Inputs	Inputs		
Assets	Fair Value	(Level 1)	(Level 2)	(Level 3)		
Money Market	\$ 220,380	\$ 220,380	\$ -	\$ -		

NOTE 9 – NEW ACCOUNTING PRONOUNCEMENT RECLASSIFICATIONS

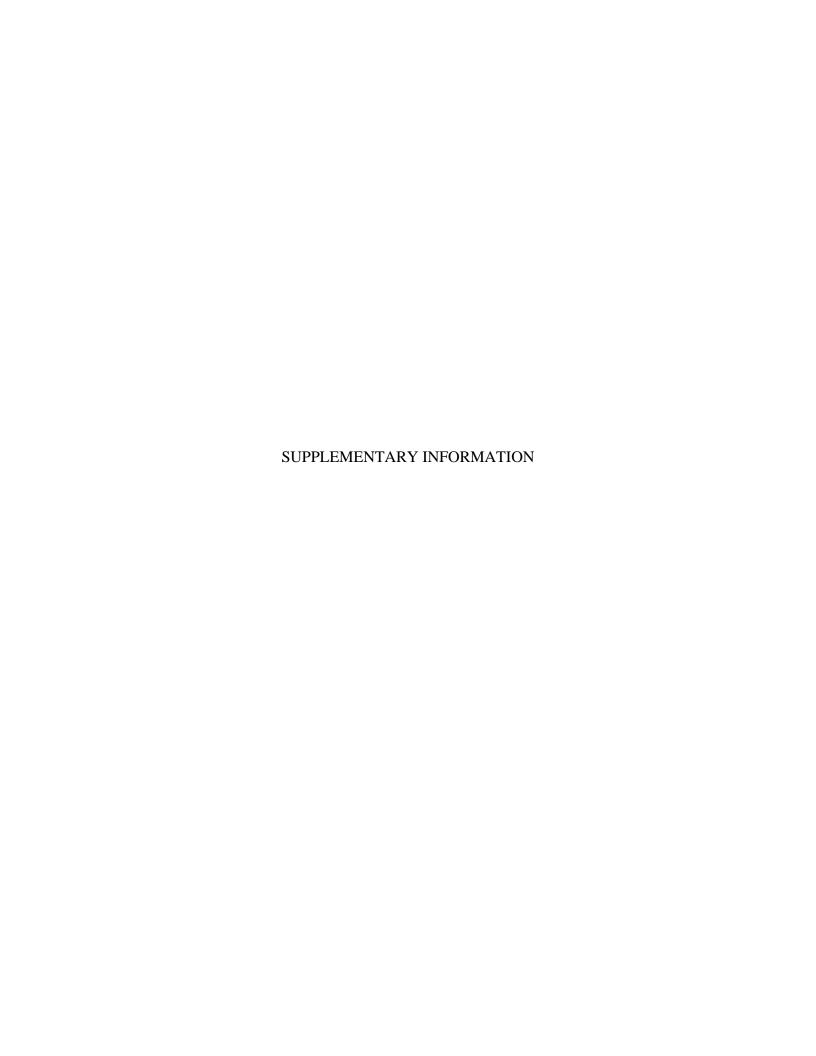
The implementation of ASU 2016-14 required the following changes to June 30, 2019 beginning net assets:

	After	
	As Originally	Adoption of
Net Asset Class	Presented	ASU 2016-14
Unrestricted net assets	\$ 887,659	\$ -
Temporarily restricted net asets	1,630,736	-
Net assets without donor restrictions	-	887,659
Net assets with donor restrictions		1,630,736
Total net assets	\$ 2,518,395	\$ 2,518,395

NOTE 10 – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Foundation monitors its liquidity in the efforts to meet its operating needs and other contractual commitments while maximizing the investment of any excess operating cash. The Foundation has \$1,507,267 of financial assets available within one year of the statement of financial position date to meet cash needs for general expenditures, consisting of cash of \$1,365,909 and accounts receivable of \$141,358. The Foundation has \$1,724,213 of financial assets that are subject to donor restrictions.

	June 30, 2019	
Financial assets:		
Cash and cash equivalents	\$	2,962,797
Accounts receivable		268,683
Financial assets, at year-end		3,231,480
Less those unavailable for general expenditure		
within one year due to:		
Donor imposed time or purpose restrictions		1,724,213
Financial assets available to meet cash needs		
for general expenditures within one year	\$	1,507,267



Manny Alvarez, C.P.A. Monique Bustamante, C.P.A. Pedro M. De Armas, C.P.A. Eric E. Santa Maria, C.P.A. Alejandro M.Trujillo, C.P.A. Octavio A.Verdeja, C.P.A.

> Michelle del Sol, C.P.A. Tommy Trujillo, C.P.A. Javier Verdeja, C.P.A.

Tab Verdeja, C.P.A.

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT

AUDITING STANDARDS

Board of Directors Foundation for New Education Initiatives, Inc. Miami, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of Foundation for New Education Initiatives (the "Foundation") (a nonprofit organization), which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated January 16, 2020.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Foundation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Foundation's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

CERTIFIED PUBLIC ACCOUNTANTS

Veedy-De Annai Trujille

Coral Gables, Florida January 16, 2020